



Case Study

“It was very easy, quick and concise process - exactly what we needed for an interim appointment.”

Mark Weller, Managing
Director at Nextgenaccess

Key Achievements

- With FD Recruit, **Nextgenaccess** found a great interim CFO to ensure the business ran smoothly while they secured a permanent replacement.
- They were in the middle of an important stage of growth so it was **vital** to find **an expert** who could sufficiently **support the business**.
- Nextgenaccess found the process to be **very quick and easy**.
- **Sector experience** was very important to Nexgenaccess, which FD Recruit easily provided via its **vast network**.

A scenic view of rolling mountains at sunset or sunrise. The sky is a mix of soft orange, pink, and light blue. The mountains are layered, with the foreground showing dense green forests and the background showing hazy, distant peaks. The text "The Challenge" is overlaid in the center in a large, white, sans-serif font.

The Challenge

A period of critical financial changes

Wholesale broadband services provider Nextgenaccess Ltd was in need of an interim chief finance officer (CFO) in a period of business growth. The recruitment process needed to be fast because the CFO was such an important part of the funding process. Managing Director Mark Weller would search for a permanent replacement himself at a later date, but need to finding someone capable in the interim – and quickly.

The ideal candidate had to:

- Provide high-level support while looking into the detail
- Be able to represent the business at the investor relations end of the business
- Provide the detail required by the funding house
- Support the senior management team with the continued growth of the business.
- Experience within the sector in which the client operates.

“Sector experience was one of the most important things we were looking for,” said Mark.

“We also wanted an exceptionally driven and ambitious person to support our growth agenda, whilst managing the finance function, controls and compliance. I knew we needed a specialist for a fast turnaround and I approached FD Recruit as a result.”

A top-down view of a dark, textured wooden desk. In the top-left corner, there are several pens in green, grey, and blue. In the top-right corner, there are two sticky notes, one purple and one green. In the bottom-left corner, there are several paper clips, some blue and some green. In the bottom-right corner, there are several colored pencils in blue, yellow, green, and grey. The text "The Search" is centered in the middle of the desk in a white, sans-serif font.

The Search

The Recruitment Process

Owing to the business situation, efficiency, speed and sector experience was very important requirements for this project.

FD Recruit's expertise in gaining an understanding of Nexgenaccess' needs in detail and understanding the sector, led to a successful interim being found in a short timeframe. Mark was presented with three candidates within two days and the right person started the following week.

"It was a fast and professional process," said Mark. "We had a very strong interim FD within a week of contacting FD Recruit. Most importantly, all the candidates I was presented with were within our sector, which is actually quite a difficult thing to accomplish."

"I was very Impressed with the way FD Recruit was able to take my briefing for the appointment and present me with a suitable interim candidate within a couple of days."

Why FD Recruit?

Why choose FD Recruit?

The candidate they chose provided the level of support, detail and commercial and strategic expertise that they needed before they filled the role permanently.

“We have now employed a permanent chief finance officer,” says Mark, “But I was extremely impressed with FD Recruit. It was very easy, quick and concise process, exactly what we needed for such an important stage of the company’s growth.

“If you want a specialist CFO or finance director recruiter who will take the time to understand what you need and operate in timely and efficient manner, it’s definitely a great choice.”



We'll help you find the perfect candidate

If you are looking for an exceptional finance director or chief finance officer, please talk to us about your requirements.

EMAIL: enquiries@fdrecruit.co.uk WEB: <https://fdrecruit.co.uk>