



Case Study

“FD Recruit provided us with solid, impartial advice and sourced the right candidate for us.”

Dawn Mulholland,
Managing Director at New
Era Technology



Key achievements

- After a period of substantial company expansion, **New Era Technology** approached FD Recruit to urgently recruit a skilled and experienced Finance Director for the business.
- FD Recruit **set practical timelines and delivered on them**, efficiently finding the ideal candidate for the role.
- Following this successful appointment, New Era Technology went on to recruit a further four candidates via FD Recruit's sister companies, Executive Recruit and Accountancy Recruit.
- The Managing Director was extremely impressed with FD Recruit's **strong levels of communication and efficiency**.

The Challenge



Significant company growth

After a period of significant growth, global technology solutions provider New Era Technology approached FD Recruit to recruit a high-profile Finance Director.

Dawn Mulholland, Managing Director at New Era Technology said: “We are a fast-paced, extremely busy and hardworking company, and needed the right person to come on board to fit well into our team from the outset.” As we were recruiting for a senior position, we needed to find a candidate who had the right skillset and experience for our company.”

On the back of this successful appointment, FD Recruit’s sister companies went on to recruit a further four candidates for New Era Technology; a Sales Director, a Software Development Director, a Senior Accountant, and a Financial Planning and Analysis Analyst.

The Search



The Recruitment Process

New Era Technology needed to find a highly experienced Finance Director in a very short time frame. After an initial consultation, our recruiter was quickly able to access the type of person who would best fit in with the company with the relevant experience.

In spite of the candidate-short market, our experienced recruiter was able to use his extensive network of Finance Directors to quickly and efficiently source a number of suitable applicants. New Era Technology was presented with a selection of highly skilled candidates, and out of the 11 initially put forward, nine CVs stood out remarkably and were shortlisted for interview.

“Although we were relocating at the time of this candidate search, which meant the process had to be carried out in two separate phases, FD Recruit managed things extremely smoothly and seemed to always keep our best interests at the forefront of their minds,” said Dawn. “They offered us support and advice, dealing with each stage very efficiently.”

Following a successful interview process, New Era Technology found exactly the candidate they were searching for. “The successful candidate is fitting in with New Era Technology extremely well. He has been adding value to the company from day one.” said Dawn.

Our recruiter said: “I really enjoyed working with Dawn to appoint a Finance Director. We worked together very well throughout the process. I kept in touch after the appointment for her aftercare and supported her in the additional roles that our sister companies managed as well.”

A top-down view of a large, rectangular puzzle made of light-colored wooden pieces. The puzzle is mostly assembled, with the text "Why FD Recruit?" printed in a bold, blue, sans-serif font in the center. Several hands are visible around the edges of the puzzle, actively placing or adjusting pieces. The background is a light-colored wooden surface. The text is the central focus, and the hands suggest a collaborative or ongoing process.

Why FD Recruit?

Why FD Recruit?

New Era Technology was seeking a skilled and experienced professional at a very critical time. With this in mind, they were delighted with their experience and now understand the value of using a specialist recruitment agency. In addition, they were extremely impressed with FD Recruit's strong levels of communication and efficiency throughout.

Dawn commented: "We needed a recruitment agency that were experts in the field and that could provide us with specialist candidates for interview. They were on-hand to help at all times, presenting us with an excellent selection of applicants from the offset and finding us the perfect match."

"The recruiter listened to our specific requirements and sourced candidates who were highly suitable for the role. He communicated well from start to finish."

"FD Recruit provided us with solid, impartial advice and sourced the right candidate for us. After such a positive experience, we would definitely recommend them to anyone looking for a specialist recruitment partner."



**We'll help you find
the perfect candidate**

If you are looking for an exceptional Finance Director, or another Senior Executive, please talk to us about your requirements.

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WEB: <https://fdrecruit.co.uk/>